**EQUITY RESEARCH - COMPANY REPORT** 

# **MUANGTHAI CAPITAL**

# MTC TB

**FSSIA ESG rating** 







# คาดกำไร 1Q25 จะสูงขึ้น q-q และ y-y

- เราคาดว่า MTC จะรายงานกำไรสุทธิ 1Q25 อยู่ที่ 1.58พัน ลบ. (+14% y-y, +3% q-q)
- กำไรสุทธิน่าจะสูงขึ้นจากต้นทุนความเสี่ยงในการปล่อยสินเชื่อ (Credit cost) ที่ลดลงจาก คุณภาพสินทรัพย์ที่ดีขึ้นและสินเชื่อที่คาดว่าจะโต 14% y-y เป็นหลัก
- คงคำแนะนำซื้อและเลือก MTC เป็นหุ้นเด่นที่ราคาเป้าหมาย 56 บาท

# คาดกำไรสุทธิ 1Q25 อยู่ที่ 1.58พัน ลบ. พร้อมคุณภาพสินทรัพย์ที่เอื้ออำนวย

เราคาดว่า MTC จะรายงานกำไรสุทธิ์ 1Q25 อยู่ที่ 1.58พัน ลบ. (+14% y-y, +3% q-q) กำไร สุทธิที่สูงขึ้นทั้ง y-y และ q-q ใน 1Q25 น่าจะเกิดจาก Credit cost ที่ลดลงตามคุณภาพ ลิ่นทรัพย์ที่ดีขึ้นและสินเชื่อที่คาดว่าจะโต 14% y-y เป็นหลัก เราคาดว่าสัดส่วนหนี้ด้อยคุณภาพ จะยังอยู่ในระดับที่เอื้ออำนวยที่ 2.74% ใน 1Q25 เทียบกับ 2.75% ใน 4Q24 และ 3.03% ใน 1Q24 ในขณะที่เราคาดว่า Credit cost จะอยู่ที่ 2.77% ใน 1Q25 ปรับตัวดีขึ้นจาก 3.12% ใน 1Q24 และ 2.81% ใน 4Q24 ทั้งนี้เราคาดว่าคุณภาพสินทรัพย์จะปรับตัวดีขึ้นจากประสิทธิภาพ ในการติดตามหนี้ภายในที่ดีขึ้นและผลบวกจากมาตรการอัดฉีดสภาพคล่องให้แก่ครัวเรือนใน ต่างจังหวัด

### คาดสินเชื่อจะโต 14% v-v

เราคาดว่าสินเชื่อขั้นต้นจะสูงขึ้น 14% y-y และ 2% q-q เป็น 167.8พัน ลบ. ใน 1Q25 โดยปกติ 1Q จะเป็นฤดูที่มีการกู้ยืมต่ำในเขตต่างจังหวัดของไทยเนื่องจากมักจะมีการจ่ายคืนสินเชื่อหลัง ได้รับโบนัสประจำปีและเงินที่จ่ายให้เพื่อเป็นแรงจูงใจในกลุ่มแรงงาน อย่างไรก็ดีเราคาดว่าบาง กลุ่มอาทิเช่น กลุ่มบริการและกลุ่มอาชีพอิสระจะยั้งเป็นปัจจัยหนุนสำคัญสำหรับการเติบโตของ สินเชื่อใน 1Q25 โดยเราเห็นว่าผลิตภัณฑ์ที่น่าจะทำให้สินเชื่อโดใน 1Q25 คือสินเชื่อประเภทมี หลักทรัพย์ค้ำประกันอาทิเช่น สินเชื่อทะเบียนรถจักรยานยนต์ สินเชื่อทะเบียนรถยนต์และ สินเชื่อจำนองที่ดิน

#### ี่ส่วนต่างดอกเบี้ยน่าจะลดลง q-q จากผลตอบแทนสินเชื่อที่ลดลง

ใน 1Q25 เราคาดว่าส่วนต่างดอกเบี้ยจะอยู่ที่ 13.87% ลดลง 8bp q-q จากผลตอบแทนสินเชื่อ ที่ลดลงและต้นทุนในการกู้ยืมที่สูงขึ้นเล็กน้อยเป็นหลัก เราคาดว่าผลตอบแทนสินเชื่อเฉลี่ยจะ อยู่ที่ 17.38% ลดลง 14bp q-q จากจำนวนวันที่ลดลงใน 1Q เทียบกับ 4Q ในขณะที่เราคาดว่า ์ ต้นๆนในการกู้ยืมจะอยู่ที่ 4.66% สูงขึ้น 6bp q-q จากผลกระทบจากต้นทุนที่สูงขึ้นของหุ้นกู้ สกุลเงินเหรียญสหรัฐฯ ซึ่งชดเชยได้บางส่วนโดยการออกหุ้นกู้ในประเทศที่มีต้นทุนต่ำด้วย อันดับความน่าเชื่อถื้อใหม่ที่ A- (tha) ของ Fitch Thailand

# ดงคำแนะนำชื้อและเลือก MTC เป็นหุ้นเด่นที่ราคาเป้าหมาย 56 บาท

เราคงคำแนะนำซื้อและเลือก MTC เป็นหุ้นเด่นที่ราคาเป้าหมายปี 2025 เดิมที่ 56 บาท (GGM) ราคาเป้าหมายของเราที่ 56 บาทเทียบเท่า 2.74x 2025E P/BV (COE 10.2%, ROE 17.5%) จากสินเชื่อที่โตต่อเนื่อง ประสิทธิภาพในการดำเนินงานที่ดีขึ้นและคุณภาพสินทรัพย์ที่ เอื้ออำนวยเราคาดว่า MTC จะรายงานกำไรสุทธิในช่วงปี 2025-27 โต 16% CAGR

TARGET PRICE THB56.00 **CLOSE** THB43.50 **UP/DOWNSIDE** +28.7% THB56.00 **UNCHANGED** TP vs CONSENSUS +4.6%

# **PRIOR TP CHANGE IN TP**

#### **KEY STOCK DATA**

YE Dec (THB m)	2024	2025E	2026E	2027E
Operating profit	7,328	8,854	10,371	11,445
Net profit	5,867	7,083	8,297	9,156
EPS (THB)	2.77	3.34	3.91	4.32
vs Consensus (%)	-	3.3	4.4	(1.2)
Recurring net profit	5,867	7,083	8,297	9,156
Core EPS (THB)	2.77	3.34	3.91	4.32
Chg. In EPS est. (%)	-	-	-	-
EPS growth (%)	19.6	20.7	17.1	10.4
Core P/E (x)	15.7	13.0	11.1	10.1
Dividend yield (%)	0.6	1.2	1.3	1.5
Price/book (x)	2.5	2.1	1.8	1.6
ROE (%)	17.0	17.6	17.6	16.7
ROA (%)	3.7	3.9	4.1	4.0



Share price performance	1 Month	3 Month	12 Month			
Absolute (%)	8.8	(0.6)	(2.2)			
Relative to country (%)	6.4	9.0	11.1			
Mkt cap (USD m)			2,790			
3m avg. daily turnover (USD m)			10.0			
Free float (%)			20			
Major shareholder	Pe	taumpai Fa	mily (67%)			
12m high/low (THB)	54.00/35.25					
Issued shares (m)			2,120			

Sources: Bloomberg consensus; FSSIA estimates



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#### Investment thesis

We maintain our top BUY rating for MTC, supported by the positive outlook on its profitability as follows:

- Benign funding conditions in 2025-26E thanks to the better credit rating of 'A- (tha)' by Fitch Ratings compared to 'BBB+' by TRIS previously.
- An ongoing decline in the NPL ratio and credit costs after MTC's proactive balance sheet cleanup and prudent new loan underwriting since 2023.
- We expect a net profit CAGR (2025-27E) of 16.0%, reflecting MTC's highest profit growth expected among Thai diversified finance companies under our coverage. The key drivers include a loan growth CAGR of 10.9%, higher branch efficiency, economies of scale with a lower cost-to-income ratio and lower credit costs following benign asset quality.

# Company profile

MTC has provided lending services since 1992, focusing on motorcycle title loans, and commands the highest market share in Thailand. The company has also expanded its business to personal and other title loans such as car, agricultural and land title loans.

www.muangthaicap.com

# Principal activities (revenue, 2024)

Net interest income - 95.8 %

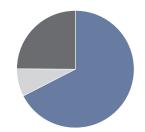


Non-interest income - 4.2 %

Source: Muangthai Capital

# **Major shareholders**

- Petaumpai Family 67.5 %
- Thai NVDR Co., Ltd. 7.7 %
- Others 24.9 %



Source: Muangthai Capital

# Catalysts

- Government stimulus acceleration to upcountry households;
- A stronger-than-expected improvement in asset quality;
- Better-than-expected OPEX control;
- Increase in loan yield to customers.

#### Risks to our call

Downside risks to our GGM-based TP include 1) a further weakening of asset quality that could potentially hit both loan yield and credit cost; and 2) changes in financial regulations by the Bank of Thailand and the Office of Consumer Protection Board.

#### **Event calendar**

Date	Event
May 2025	1Q25 results announcement and analyst meeting

# **Key assumptions**

Key assumptions (%)	2025E	2026E	2027E
Loan growth	12.94	10.50	9.18
NIM	14.26	14.31	14.34
Cost-to-income ratio	47.00	45.59	44.91
Credit cost	2.78	2.77	2.86
NPL ratio	2.77	2.73	2.73
ROE	17.61	17.61	16.74

Source: FSSIA estimates

#### Earnings sensitivity

			2025E	
Loan growth (%)	±2ppt	10.94	12.94	14.94
% change in net profit		(1.8)		1.8
NIM (%)	±10bp	14.16	14.26	14.36
% change in net profit		(2.5)	-	2.5
Cost-to-income ratio (%)	±1ppt	46.00	47.00	48.00
% change in net profit		3.7	-	(3.7)
Credit cost (bp)	±10bp	268	278	288
% change in net profit		2.5	-	(2.5)

Source: FSSIA estimates

# 1Q25E net profit of THB1.58b

We expect MTC to report a 1Q25 net profit of THB1.58b, +14% y-y and +3% q-q. The higher net profit both y-y and q-q in 1Q25E is mainly due to a lower credit cost following improving asset quality and projected loan growth of 14% y-y. We estimate the NPL ratio to remain benign at 2.74% in 1Q25 vs 2.75% in 4Q24 and 3.03% in 1Q24. Meanwhile, we expect MTC's credit cost to be at 2.77% in 1Q25, improving from 3.12% in 1Q24 and 2.81% in 4Q24. We see improving asset quality for MTC, thanks to improving internal collection efficiency and the positive impact of the liquidity injection program to upcountry households, especially the THB10,000 cash handout program from the government since Sep-24.

As of 1Q25E, MTC's branch network reached 8,303 branches (+131 q-q). Meanwhile, we expect a stabilized cost-to-income ratio q-q in 1Q25 at 47.67% following moderate branch expansion and staff incentives in the quarter.

# Expect loan growth of 14% y-y in 1Q25

We estimate MTC's gross loans to grow 14% y-y and 2% q-q to THB167.8b in 1Q25. 1Q is usually the low borrowing season in rural Thailand, as people tend to repay loans following annual bonuses and incentives among laborers. Nonetheless, we expect some segments like the service segment and self-employed individuals to remain the key drivers for MTC's loan growth in 1Q25.

The products leading MTC's loan growth in 1Q25E are secured loans like motorcycle title loans, auto title loans and land title loans, in our view. Meanwhile, we believe MTC's unsecured loan products like personal loans and nanofinance loans have expanded at a minimal pace during 1Q25, as the company tries to control risk and loss given defaults for the whole of MTC's loan portfolio.

# Lower NIM q-q from lower loan yield

We expect the 1Q25 NIM to be at 13.87% (-8bp q-q), mainly from a decrease in loan yield and a slight increase in funding cost. We estimate MTC's average loan yield to be at 17.38% in 1Q25, lower q-q by 14bp due to fewer days in 1Q vs 4Q. We believe competition in the auto title loan industry is likely to ease because of less fierce competition, with a gradually higher yield adjustment from the low yield offered previously. This is reflected by MTC's 2025E average loan yield stabilizing at around 17-18%.

Meanwhile, we estimate MTC's funding cost to be at 4.66% in 1Q25 (+6bp q-q), mainly due to the impact of the higher cost from USD-denominated debentures, which was partially offset by its low-cost domestic debenture issuance with the new A- (tha) rating from Fitch Thailand. On a quarterly basis, we expect the funding cost for MTC to peak around 2Q25 before gradually decreasing from the cheaper debenture issuance with the A- (tha) rating.

### Positive outlook for asset quality

We expect the positive outlook for MTC's asset quality to continue in 1Q25 on the back of an expected NPL ratio of 2.74%, which is roughly stable q-q and lower than 3.03% in 1Q24. Note that the NPL ratio peak for MTC was at 3.36% in 2Q23.

Meanwhile, we expect MTC's credit cost to be at 2.77% in in 1Q25 vs 2.81% in 4Q24 and 3.12% in 1Q24. In detail, we expect MTC to write off and sell NPLs worth cTHB880m in in 1Q25, which would be much lower than its peak of THB1.1b in 3Q23 and the average of THB930m per quarter in 2024. We see improving asset quality for MTC, thanks to improving internal collection efficiency and the positive impact of the liquidity injection program to upcountry households, especially the THB10,000 cash handout program from the government since Sep-24.

With the expectation of more liquidity stimulus measures for upcountry households like farm income subsidies, we believe such measures should benefit upcountry-focused companies like MTC with improving debt serviceability and asset quality. The NPL coverage ratio for MTC should be at 139% in 1Q25 (improving q-q), recovering from 92% in 2022, which was the bottom of MTC's asset quality.



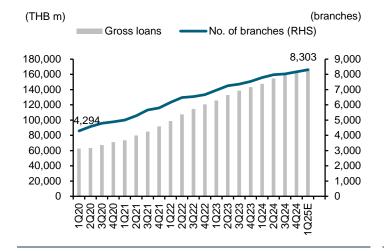
Exhibit 1: MTC – 1Q25E operating summary

Profit and loss	1Q24	2Q24	3Q24	4Q24	1Q25E	Change		3M25E	Change	% of 25E
	(THB m)	(y-y%)	(q-q%)	(THB m)	(y-y%)	(%)				
Interest income	6,353	6,580	6,937	7,086	7,214	13.5	1.8	7,214	13.5	23.6
Interest expense	1,130	1,227	1,343	1,441	1,455	28.7	1.0	1,455	28.7	25.6
Net interest income	5,223	5,353	5,594	5,645	5,759	10.3	2.0	5,759	10.3	23.1
Non-interest income	278	252	233	184	220	(20.7)	19.6	220	(20.7)	23.1
Non-interest expenses	2,630	2,660	2,734	2,766	2,850	8.4	3.0	2,850	8.4	23.4
Pre-provision profits	2,870	2,945	3,093	3,063	3,129	9.0	2.2	3,129	9.0	22.8
Provisioning expense	1,134	1,150	1,222	1,137	1,150	1.4	1.2	1,150	1.4	23.6
Profit before tax	1,736	1,796	1,871	1,926	1,979	14.0	2.7	1,979	14.0	22.3
Tax expense	347	351	380	383	396	14.2	3.2	396	14.2	22.3
Net profit	1,389	1,444	1,491	1,543	1,583	13.9	2.6	1,583	13.9	22.3

Key drivers and ratios	1Q24	2Q24	3Q24	4Q24	1Q25E	Change		Change		3M25E	Change	
% unless stated otherwise	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(THB m)	(ppt)			
Gross loans (THB m)	147,587	154,672	159,323	164,242	167,798	13.7%	2.2%	167,798	13.69			
Yield on loans	17.47	17.42	17.67	17.52	17.38	(0.09)	(0.14)	17.38	(0.09)			
Cost of funds	4.08	4.26	4.39	4.61	4.66	0.58	0.06	4.66	0.58			
Net interest margin	14.36	14.17	14.25	13.96	13.87	(0.49)	(0.08)	13.87	(0.49)			
Cost-to-income ratio	47.82	47.45	46.92	47.46	47.67	(0.15)	0.21	47.67	(0.15)			
Credit cost	3.12	3.04	3.11	2.81	2.77	(0.35)	(0.04)	2.77	(0.35)			
NPL ratio	3.03	2.88	2.82	2.75	2.74	(0.29)	(0.01)	2.74	(0.29)			
NPL coverage	120.86	125.01	129.52	135.30	138.83	17.97	3.54	138.83	17.97			

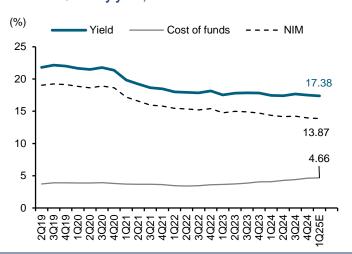
Sources: MTC, FSSIA estimates

Exhibit 2: MTC's loans and branch network



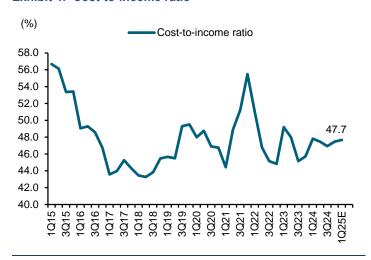
Sources: MTC, FSSIA estimates

Exhibit 3: Quarterly yield, cost of funds and NIM



Sources: MTC, FSSIA estimates

Exhibit 4: Cost-to-income ratio



Sources: MTC, FSSIA estimates

Exhibit 6: MTC- one-year prospective P/E band



Sources: MTC, FSSIA estimates

Exhibit 5: NPL ratio and credit cost – NPL write-offs continue



Sources: MTC, FSSIA estimates

Exhibit 7: MTC - one-year prospective P/BV band



Sources: MTC, FSSIA estimates

Exhibit 8: Peers comparison, as of 2 May 2025

Company name	BBG	Rec	Share	Target	Up	F	'E	PE	3V	R0	DE	Div <u>y</u>	/ld
	code		price	price	side	25E	26E	25E	26E	25E	26E	25E	26E
			(LCY)	(LCY)	(%)	(x)	(x)	(x)	(x)	(%)	(%)	(x)	(x)
Auto title													
Muangthai Capital	MTC TB	BUY	43.50	56.00	28.7	13.0	11.1	2.1	1.8	17.6	17.6	1.2	1.3
Srisawad Corp	SAWAD TB	HOLD	30.00	36.00	20.0	8.6	8.0	1.2	1.0	14.7	13.8	1.2	1.2
Saksiam Leasing	SAK TB	BUY	3.88	5.28	36.1	8.6	7.6	1.2	1.1	14.4	15.0	4.9	5.5
Unsecured finance													
AEON Thana Sinsap (Thailand)	AEONTS TB	HOLD	106.50	142.00	33.3	8.3	7.6	0.9	0.9	11.9	12.1	5.1	5.6
Krungthai Card	KTC TB	HOLD	45.75	43.00	(6.0)	15.8	13.9	2.7	2.4	17.9	18.3	2.9	3.2
Hire-purchase truck													
Asia Sermkij Leasing	ASK TB	REDUCE	7.05	5.60	(20.6)	23.8	14.1	0.4	0.4	1.7	3.0	2.1	3.5
Ratchthani Leasing	THANI TB	HOLD	1.46	1.78	21.9	8.2	7.6	0.6	0.6	8.0	8.3	6.7	7.2
AMCs													
Bangkok Commercial Asset Mgmt.	BAM TB	HOLD	6.30	9.00	42.9	12.7	11.2	0.5	0.5	3.6	4.1	6.3	7.2
JMT Network services	JMT TB	HOLD	13.60	17.00	25.0	9.8	8.9	0.7	0.7	7.4	7.8	6.1	6.7
Chayo Group	CHAYO TB	BUY	2.00	4.00	100.0	4.7	4.0	0.5	0.5	11.8	12.1	3.2	3.7
Average						11.3	9.4	1.1	1.0	10.9	11.2	4.0	4.5

The Chairman of The Board of Directors of Finansia Syrus Securities PCL is also AEONTS's Director. Sources: Bloomberg, FSSIA estimates

# **Financial Statements**

Muangthai Capital

Profit and Loss (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Interest Income	23,500	26,956	30,628	34,146	37,479
nterest expense	(3,857)	(5,142)	(5,692)	(6,202)	(6,741)
Net interest income	19,644	21,814	24,936	27,944	30,738
Net fees & commission	921	781	954	1,056	1,152
Foreign exchange trading income	-	-	-	-	
Securities trading income	-	-	-	-	
Dividend income	-	-	-	-	
Other income	105	165	0	0	(
Non interest income	1,026	946	954	1,056	1,152
Total income	20,669	22,760	25,890	29,000	31,890
Staff costs	(9,702)	(10,790)	(12,169)	(13,220)	(14,321
Other operating costs	-	-	-	-	
Operating costs	(9,702)	(10,790)	(12,169)	(13,220)	(14,321)
Pre provision operating profit	10,967	11,970	13,721	15,780	17,568
Expected credit loss	(4,841)	(4,642)	(4,867)	(5,410)	(6,124)
Other provisions	-	-	-	-	
Dperating profit	6,126	7,328	8,854	10,371	11,445
Recurring non operating income	0	0	0	0	,
Associates	0	0	0	0	(
Goodwill amortization	- -	-	-	-	
Non recurring items	0	0	0	0	(
Profit before tax	6,126	7,328	8,854	10,371	11,445
Гах	(1,220)	(1,461)	(1,771)	(2,074)	(2,289
Profit after tax	4,906	5,867	7,083	8,297	9,156
Non-controlling interest	0	0	0	0	,
Preferred dividends	0	0	0	0	(
Other items	0	0	0	0	(
Reported net profit	4,906	5,867	7,083	8,297	9,156
Non recurring items & goodwill (net)	-	-	-	-	-,
Recurring net profit	4,906	5,867	7,083	8,297	9,156
Per share (THB)	,,,,,	-,	,	-, -	-, -
Recurring EPS *	2.31	2.77	3.34	3.91	4.32
Reported EPS	2.31	2.77	3.34	3.91	4.32
DPS	0.21	0.25	0.50	0.59	0.65
Growth					
Net interest income (%)	19.9	11.1	14.3	12.1	10.0
Non interest income (%)	18.0	(7.8)	0.9	10.7	9.1
Pre provision operating profit (%)	19.4	9.1	14.6	15.0	11.3
Operating profit (%)	(3.7)	19.6	20.8	17.1	10.4
Reported net profit (%)	(3.7)	19.6	20.7	17.1	10.4
Recurring EPS (%)	(3.7)	19.6	20.7	17.1	10.4
Reported EPS (%)	(3.7)	19.6	20.7	17.1	10.4
ncome Breakdown	(3.7)	19.0	20.7	17.1	10
	05.0	05.9	06.2	06.4	06 /
Net interest income (%) Net fees & commission (%)	95.0 4.5	95.8 3.4	96.3 3.7	96.4 3.6	96.4 3.6
,	4.5	3.4	3.7	3.6	3.0
Foreign exchange trading income (%)	-	-	-	-	
Securities trading income (%)			-	-	
Dividend income (%)	-	-	-	-	
Other income (%)	0.5	0.7	-	-	
Operating performance	4= 0.4	47.50	47.50	47.40	
Gross interest yield (%)	17.81	17.53	17.52	17.49	17.48
Cost of funds (%)	3.83	4.39	4.34	4.28	4.2
Net interest spread (%)	13.98	13.14	13.18	13.21	13.2
Net interest margin (%)	14.9	14.2	14.3	14.3	14.3
Cost/income(%)	46.9	47.4	47.0	45.6	44.9
Cost/assets(%)	7.0	6.7	6.7	6.5	6.3
Effective tax rate (%)	19.9	19.9	20.0	20.0	20.
Dividend payout on recurring profit (%)	9.1	9.0	15.0	15.0	15.0
ROE (%)	16.1	17.0	17.6	17.6	16.
ROE - COE (%)	5.9	6.8	7.4	7.4	6.5
ROA (%)	3.5	3.7	3.9	4.1	4.0
RORWA (%)	-	-	-	-	
Pre-exceptional, pre-goodwill and fully diluted					

Sources: Muangthai Capital; FSSIA estimates

# **Financial Statements**

Muangthai Capital

Balance Sheet (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Gross customer loans	143,318	164,242	185,495	204,977	223,803
Allowance for expected credit loss	(5,169)	(6,112)	(6,689)	(7,298)	(7,922)
nterest in suspense	-	-	-	-	
Net customer loans	138,149	158,130	178,806	197,679	215,881
Bank loans	-	-	-	-	
Government securities	-	-	-	-	
Trading securities	-	-	-	-	
nvestment securities	0	0	0	0	(
Cash & equivalents	2,822	3,126	3,369	3,765	4,136
Other interesting assets	7.040	7 220	- 0.400	- 0.440	44.475
Tangible fixed assets	7,012	7,339	8,423	9,412	14,475
Associates Goodwill	0	0	0	0	C
	- 65	80	168	188	207
Other intangible assets Other assets	955	757	1,179	1,318	1,447
Total assets	1 <b>50</b> ,1 <b>56</b>	170,846	193,631	214,244	238,213
Customer deposits	130,130	170,040	133,031	-	200,210
Bank deposits	_	_	_	_	
Other interest bearing liabilities	109,864	124,323	137,999	151,798	163,942
Non interest bearing liabilities	8,375	9,570	12,126	11,705	15,619
Hybrid Capital	-	-			10,010
Total liabilities	118,239	133,893	150,124	163,503	179,561
Share capital	2,120	2,120	2,120	2,120	2,120
Reserves	29,797	34,833	41,387	48,621	56,532
Total equity	31,917	36,953	43,507	50,741	58,652
Non-controlling interest	0	0	0	0	. (
Total liabilities & equity	150,156	170,846	193,631	214,244	238,213
Supplementary items					
Risk weighted assets (RWA)	n/a	n/a	n/a	n/a	n/a
Average interest earning assets	131,966	153,780	174,868	195,236	214,390
Average interest bearing liabilities	100,795	117,094	131,161	144,898	157,870
CET 1 capital	n/a	n/a	n/a	n/a	n/a
Total capital	0	0	0	0	(
Gross non performing loans (NPL)	4,461	4,517	5,137	5,603	6,106
Per share (THB)					
Book value per share	15.06	17.43	20.52	23.93	27.67
Tangible book value per share	15.02	17.39	20.44	23.85	27.57
Growth					
Gross customer loans	18.8	14.6	12.9	10.5	9.2
Average interest earning assets	24.2	16.5	13.7	11.6	9.8
Total asset (%)	17.2	13.8	13.3	10.6	11.2
Risk weighted assets (%)	-	-	-	-	
Customer deposits (%)	-	-	-	-	
Leverage & capital measures					
Customer loan/deposits (%)	-	-	-	-	
Equity/assets (%)	21.3	21.6	22.5	23.7	24.6
Tangible equity/assets (%)	21.2	21.6	22.4	23.6	24.5
RWA/assets (%)	-	-	-	-	
CET 1 CAR (%)	-	-	-	-	
Total CAR (%)	<u> </u>	-	-	-	
Asset Quality (FSSIA's calculation)					
Change in NPL (%)	27.2	1.3	13.7	9.1	9.0
NPL/gross loans (%)	3.1	2.8	2.8	2.7	2.7
Allowance for ECL/gross loans (%)	3.6	3.7	3.6	3.6	3.5
Allowance for ECL/NPL (%)	115.9	135.3	130.2	130.2	129.7
√aluation	2023	2024	2025E	2026E	2027E
Recurring P/E (x) *	18.8	15.7	13.0	11.1	10.1
Recurring P/E @ target price (x) *	24.2	20.2	16.8	14.3	13.0
Reported P/E (x)	18.8	15.7	13.0	11.1	10.1
Dividend yield (%)	0.5	0.6	1.2	1.3	1.5
	2.9	2.5	2.1	1.8	1.6
* *		<b>~</b> =			
Price/book (x) Price/tangible book (x) Price/tangible book @ target price (x)	2.9 3.7	2.5 3.2	2.1 2.7	1.8 2.3	1.6 2.0

Sources: Muangthai Capital; FSSIA estimates

# **Muangthai Capital PCL (MTC TB)**

FSSIA ESG rating

★ ★ ★

# Exhibit 9: FSSIA ESG score implication

59.64 /100

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
***	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

# Exhibit 10: ESG – peer comparison

	FSSIA	<b></b>		Domestic	ratings			Global ratings						Bloomberg		
	ESG score	DJSI	SET ESG	SET ESG Rating	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score	
SET100	67.71	5.69	4.38	4.05	4.77	4.43	4.02	Medium	57.34	BBB	22.70	60.82	67.31	1.19	35.34	
Coverage	66.17	5.16	4.33	3.94	4.81	4.43	3.83	Medium	56.41	BBB	18.92	59.20	65.82	1.38	35.46	
MTC	59.64		Υ	AAA	5.00	4.00	Certified	Medium	47.15	AA		62.28	40.00			
SAK	39.73		Y	Α	5.00	4.00	Certified					44.31	16.00	2.13	45.88	
SAWAD	57.03		Υ	AA	5.00	4.00	Declared	Medium	63.22	BBB		27.77	19.00	3.51	47.89	
TIDLOR	30.91					4.00	Certified	Medium				43.52	19.00	1.90	39.47	
TK	15.00				5.00	5.00										

Sources: <u>SETTRADE.com</u>; FSSIA's compilation

# Exhibit 11: ESG score by Bloomberg

FY ending Dec 31	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023
ESG financial materiality scores - ESG score	1.51	2.07	2.16	2.39	4.00	3.27	2.59	_
BESG environmental pillar score	0.00	0.00	0.00	0.12	0.02	0.03	0.03	_
BESG social pillar score	0.58	1.37	1.37	1.69	4.57	3.27	2.10	_
BESG governance pillar score	4.41	4.57	4.91	4.95	4.95	4.82	4.83	_
ESG disclosure score	32.18	32.89	35.76	39.62	44.88	50.20	57.75	_
Environmental disclosure score	0.00	0.00	0.33	7.28	15.22	32.74	36.12	_
Social disclosure score	15.84	17.41	25.70	30.35	31.92	30.35	49.67	_
Governance disclosure score	80.52	81.10	81.10	81.10	87.36	87.36	87.36	_
Environmental								
Emissions reduction initiatives	No	Yes						
Climate change policy	No	No	No	Yes	Yes	Yes	Yes	Yes
Climate change opportunities discussed	No							
Risks of climate change discussed	No	No	Yes	Yes	Yes	Yes	Yes	Yes
GHG scope 1	_	_	_	2	7	6	8	10
GHG scope 2 location-based	_	_	_	_	16	18	21	24
GHG Scope 3	_	_	_	_	1	1	1	1
Carbon per unit of production	_	_	_	_	_	_	_	_
Biodiversity policy	No	Yes						
Energy efficiency policy	No	No	No	Yes	Yes	Yes	Yes	Yes
Total energy consumption	_	_	_	9	55	36	69	83
Renewable energy use	_	_	_	_	_	0	0	_
Electricity used	_	_	_	_	32	36	42	49
Fuel used - natural gas	_	_	_	_	_	_	_	_

Sources: Bloomberg; FSSIA's compilation

**Exhibit 12: ESG score by Bloomberg** (cont.)

FY ending Dec 31	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 202
Fuel used - crude oil/diesel	No	No	No	No	No	No	No	N
Waste reduction policy	No	No	No	Yes	Yes	Yes	Yes	Ye
Hazardous waste	_	_	_	_	_	_	_	_
Total waste	_	_	_	_	_	_	_	_
Waste recycled	_	_	_	_	_	_	_	_
Waste sent to landfills	_	_	_	_	_	_	_	-
Environmental supply chain management	No	No	No	No	No	Yes	Yes	Ye
Water policy	No	No	No	Yes	Yes	Yes	Yes	Ye
Water consumption	_	_	_	_	987	_	_	_
Social								
Human rights policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Ye
Policy against child labor	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Ye
Quality assurance and recall policy	No	No	No	No	No	No	No	N
Consumer data protection policy	No	No	No	Yes	Yes	Yes	Yes	Ye
Equal opportunity policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Υe
Gender pay gap breakout	No	No	No	No	No	No	Yes	Υe
Pct women in workforce	_	_	_	_	11	11	10	1
Pct disabled in workforce	_	0	0	0	0	_	_	
Business ethics policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Υe
Anti-bribery ethics policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Ye
Health and safety policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Ye
Lost time incident rate - employees	_	_	_	_	_	_	0	
Total recordable incident rate - employees	_	_	_	1	1	0	0	
Training policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Ye
Fair remuneration policy	No	No	No	No	No	No	No	1
Number of employees – CSR	4,185	5,893	7,660	9,576	10,328	11,460	13,005	14,87
Employee turnover pct	_	_	_	_	_	_	29	
Total hours spent by firm - employee training	_	_	70,395	60,328	34,082	34,036	78,030	164,49
Social supply chain management	No	No	No	No	No	No	Yes	Ye
Governance								
Board size	7	7	7	8	8	7	7	
No. of independent directors (ID)	5	5	5	5	5	4	4	
No. of women on board	2	3	3	3	3	3	3	
No. of non-executive directors on board	5	5	5	6	6	5	5	
Company conducts board evaluations	No	Yes	Yes	Yes	Yes	Yes	Yes	Ye
No. of board meetings for the year	5	7	7	6	9	8	8	
Board meeting attendance pct	100	96	100	94	96	100	100	10
Board duration (years)	3	3	3	3	3	3	3	
Director share ownership guidelines	No	No	No	No	No	No	No	1
Age of the youngest director	57	58	59	36	39	40	41	
Age of the oldest director	68	69	70	71	72	73	74	
No. of executives / company managers	12	12	13	13	12	13	13	
No. of female executives	3	3	3	3	3	3	3	
Executive share ownership guidelines	No	No	No	No	No	No	No	١
Size of audit committee	3	3	3	3	3	3	3	
No. of ID on audit committee	3	3	3	3	3	3	3	
Audit committee meetings	4	4	4	4	4	4	7	
Audit meeting attendance %	100	92	100	92	100	100	100	10
Size of compensation committee	3	3	3	3	3	3	3	
No. of ID on compensation committee	3	3	3	3	3	2	2	
No. of compensation committee meetings	1	2	2	2	2	3	2	
Compensation meeting attendance %	100	83	100	83	83	100	100	1
Size of nomination committee	3	3	3	3	3	3	3	
	3 1	<b>3</b> 2	<b>3</b> 2	<b>3</b> 2	<b>3</b> 2	ა 1	<b>3</b> 2	
No. of nomination committee meetings	100	83	100	83	83	100	100	47
Nomination meeting attendance %  Sustainability governance	100	03	100	53	53	100	100	10

Sources: Bloomberg; FSSIA's compilation

# **Disclaimer for ESG scoring**

ESG score	Methodolog	ıy			Rating					
The Dow Jones Sustainability Indices (DJSI) By S&P Global	process base from the ann Only the top- inclusion.	ed on the com lual S&P Glob -ranked compa	transparent, rules-based panies' Total Sustainabili al Corporate Sustainabilit anies within each industry	ity Scores resulting y Assessment (CSA). y are selected for	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.					
SET ESG Ratings List (SETESG) by The Stock Exchange of Thailand (SET)	managing bu Candidates in 1) no irregular float of >150 up capital. S 70%; 2) inde wrongdoing	usiness with tra must pass the ar trading of the shareholders ome key disque pendent directed related to CG,	nsibility in Environmental ansparency in Governance preemptive criteria, with the board members and ex , and combined holding in ualifying criteria include: 1 tors and free float violatice social & environmental in arnings in red for > 3 year	ce, updated annually. two crucial conditions: tecutives; and 2) free nust be >15% of paid- 1) CG score of below in; 3) executives' impacts; 4) equity in	To be eligible for <u>SETESG inclusion</u> , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. <u>SETESG Index</u> is extended from the SET ESG Ratings companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.					
CG Score by Thai nstitute of Directors Association (Thai IOD)	annually by t Thailand (SE	the Thai IOD,	h in sustainable developn with support from the Sto is are from the perspectiv s.	ck Exchange of	Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69), and not rated for scores below 50. Weightings include: 1) the rights; 2) and equitable treatment of shareholders (weight 25% combined); 3) the role of stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%).					
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment and transparent a out of five the criteria cover date (45%), circulation of sexercised. The and verifiability	e incorporated and sufficiently e CG componr AGM proced and after the rufficient informate second assessivity and 3) openne	which shareholders' rights into business operations y disclosed. All form impo- ents to be evaluated annu- ures before the meeting ( meeting (10%). (The first as- tion for voting; and 2) facilitati- tion for voting; and 2) facilitati- ses 1) the ease of attending m- less for Q&A. The third involve- es, resolutions and voting res	s and information is rtant elements of two ually. The assessment (45%), at the meeting ssesses 1) advance ing how voting rights can be eetings; 2) transparency is the meeting minutes that			four categories: (80-89), and not			
Fhai CAC By Thai Private Sector Collective Action Against Corruption CAC)	establishmer policies. The (Companies de Declaration of Certification, ir managers and	nt of key control Certification is eciding to become Intent to kick off acluding risk asse	Checklist include corruption of sand the monitoring and so good for three years. The a CAC certified member stands and 18-month deadline to subsessment, in place of policy and ablishment of whistleblowing of stakeholders.)	art by submitting a mit the CAC Checklist for a control, training of	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.					
Morningstar Sustainalytics	based on an risk is unman regulatory filing	assessment on naged. Sources gs, news and oth	sk rating provides an ove of how much of a compan s to be reviewed include corporer media, NGO reports/webs	ny's exposure to ESG orate publications and orites, multi-sector	more risk is uni	managed, the	score is the sum higher ESG risk	is scored.		
		ompany teedbaci uality & peer revi	k, ESG controversies, issuer i iews.	<b>NEGL</b> 0-10	<b>Low</b> 10-20	Medium 20-30	<b>High</b> 30-40	Severe 40+		
ESG Book	positioned to the principle helps explair over-weighting	outperform of of financial man future risk-ac	sustainable companies the ver the long term. The materiality including informational performance. Mat the higher materiality and it rly basis.	ethodology considers ation that significantly eriality is applied by	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.					
<u>MSCI</u>			measure a company's mand laggards according to						ethodology to	
	AAA	8.571-10.000	0	landing to industry in an		anificant FCC si	alsa amal ammantumitis			
	AA	7.143-8.570	Leader:	leading its industry in ma	anaging the most si	gnilicani ESG n	sks and opportunitie	es .		
	Α	5.714-7.142	!							
	BBB	4.286-5.713	Average:	a mixed or unexceptional industry peers	al track record of ma	anaging the mos	t significant ESG ris	sks and opportur	nities relative to	
	ВВ	2.857-4.285	i	, .						
	В	1.429-2.856		lagging its industry base	d on its high expos	ure and failure to	n manage significan	t FSG risks		
	CCC	0.000-1.428	Layyaru.	Laggard: lagging its industry based on its high exposure and failure to manage sign						
Moody's ESG solutions	believes that	t a company in	ree to which companies to tegrating ESG factors into the result of the r	o its business model and						
Refinitiv ESG rating	based on pu	blicly available	and objectively measure and auditable data. The ta publicly. (Score ratings a	score ranges from 0 to 1	00 on relative E	SG performar	ice and insufficie	nt degree of ti		
S&P Global			re is a relative score mea in the same industry clas			•	of ESG risks, op	oortunities, an	d impacts	
Bloomberg	ESG Score  Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.									
			of Pillar Scores, where t	ine weights are determin	ed by the pilial p	nonly ranking	. values lalige ili	JIII 0 10 10, 10	is the best.	

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

#### **GENERAL DISCLAIMER**

### ANALYST(S) CERTIFICATION

#### Nathapol Pongsukcharoenkul FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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### History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
11-May-2022 04-Aug-2022 09-Nov-2022 08-Aug-2023	BUY BUY HOLD HOLD	55.00 60.00 39.00 37.00	19-Oct-2023 26-Jan-2024 08-May-2024 16-Sep-2024	BUY HOLD BUY BUY	44.00 43.00 50.00 62.00	06-Jan-2025 20-Feb-2025	BUY BUY	60.00 56.00

Nathapol Pongsukcharoenkul started covering this stock from 06-Jan-2025

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Muangthai Capital	MTC TB	THB 43.50	BUY	Downside risks to our GGM-based TP include 1) a further weakening of asset quality that could potentially hit both loan yield and credit cost; and 2) changes in financial regulations by the Bank of Thailand and the Office of Consumer Protection Board.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 02-May-2025 unless otherwise stated.

#### RECOMMENDATION STRUCTURE

### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

**Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.